

# Matthew Laufman



Matthew Laufman, Senior Vice President, Senior Non Profit Advisor

Matthew Laufman is a Senior Vice President and Senior Non Profit Advisor in the Institutional Investments & Philanthropic Solutions group of U.S. Trust, Bank of America Corporation. Matthew's role provides in-depth philanthropic planning knowledge and tailored solutions to assist clients in pursuing their mission and goals. In this capacity, he is able to provide best practices and advisory services in several areas, including governance and oversight, development strategies including planned giving, and board and staff education. Matthew works closely with the organization's leadership, boards, development committees and staff to provide the knowledge and resources needed to address challenges and thrive.

Matthew has 23 years experience in the philanthropic industry. Prior to his current position, he was the Director of Gift Planning for Sutter Health, a non profit health care system based in Northern California, Vice President of the Community Home Health and Hospice of SW Washington, and Director of Planned Giving for Virginia Mason Medical Center in Seattle, Washington.

Matthew is a graduate of the University of Washington. He is a member of the Northern California Planned Giving Council and the Association of Healthcare Professionals.

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